## Tender Perennials: More Than Just Expensive Annuals<sup>®</sup>

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Good afternoon everyone. I'd like to thank I.P.P.S. for inviting me here today to share but a glimpse of the very interesting and diverse world of tender perennials.

The term "Tender Perennial" is basically an attempt by the grower and retailer to draw awareness to a unique and distinctive group of plants that might otherwise be overlooked. These plants do not necessarily have a whole lot in common with each other, botanically speaking.

What the term really means is that a certain plant is hardy somewhere warmer than where you live. Using this assumption, it's easy to then understand this term is a catchall group that might include herbaceous and evergreen perennials, semitropical and tropical woody plants, bulbs, palms, ferns, grasses, succulents, and even water plants.

Retailers often have a difficult time marketing tender perennials, since the plants don't always fit nicely into the various departments such as annuals, perennials, trees and shrubs, or even tropical houseplants. Often tender perennials have longer and more expensive production schedules and must command a higher price than traditional seed-grown bedding-out plants such as marigolds or salvia. Attempts have been made to coin such words as "temperennials" but, frankly, it has not worked particularly well. From a grower's perspective, it can be difficult reaching the right buyer at a retail garden centre if, for instance, you are a perennial grower that adds a few tender perennials to your offerings — your wonderful list of treasures may not ever reach the annual buyer at the stores.

Despite the retailing difficulties, as interest in container gardening particularly has exploded in the past 5 years or so, home gardeners have become much more interested in the exotic. They know there is more to life than plain old petunias! One advantage appears to be that plants destined for containers seem to have better perceived value than those traditional annuals used for bedding out. The popularity of container gardening has allowed growers to produce tender perennials with longwinded production times, when compared to the fast seed-grown traditional bedding crops. Holding over stock plants in protected greenhouses for the winter, ordering more expensive plugs, cuttings, tissue culture starters, roots, or bulbs becomes feasible when the higher end price is achievable. All kinds of growers are now dabbling in tender perennials, not just the annual growers with cozy warm greenhouses through the winter, but even perennial growers and those doing outdoor production.

So, let's take a look at both some familiar and not-so-familiar tender perennials!

Abutilon (flowering maple)	Hibiscus acetosella (red shield hibiscus)
Agapanthus (lily-of-the-Nile)	Impatiens
Alternanthera dentata 'Purple Knight'	Ipomoea batatus 'Blackie' and 'Marga-
Angelonia	rita' (sweet potato vine)
Argyranthemum (Marguerite daisy)	Lantana
Arundo donax var. versicolor (variegat-	Lavandula stoechas 'Otto Quast'
ed giant reed)	(butterfly lavender)
Begonia	Musa (banana)
Begonia rex	Nicotiana sylvestris (giant tobacco)
Brachyscome (Swan River daisy)	Ophiopogon planiscapus 'Nigrescens'
Brugmansia (angel's trumpet)	(black mondo grass)
Calibrachoa	Osteospermum (Cape daisy, African daisy)
Canna 'Phasion' (canna lily)	Pelargonium 'Vancouver Centennial'
Carex buchananii (leatherleaf sedge)	Pennisetum setaceum (fountain grass)
Carex oshimensis 'Evergold'	Pennisetum setaceum 'Rubrum' (purple
Cerinthe major (honeywort)	fountain grass)
Chlorophytum (spider plant)	Penstemon 'Andenken an Friedrich
Colocasia esculenta 'Black Magic'	Hahn' (syn. 'Garnet') (beard tongue)
(elephant ears)	Perilla frutescens Magilla <sup>TM</sup> shiso
Coreopsis 'Limerock Ruby' and C. rosea	Persicaria microcephala 'Red Dragon'
'Sweet Dreams'	(fleece flower)
Cosmos atrosanguineus (chocolate cosmos)	Phormium (New Zealand flax)
Crocosmia	Phygelius (Cape fuchsia)
Cuphea (cigar plant)	Plectranthus argentatus
Cynara cardunculus (cardoon)	Rudbeckia hirta 'Cherokee Sunset',
Dahlia	'Prairie Sun' (gloriosa daisy)
Delosperma cooperi (ice plant)	Salvia greggii (Texas sage)
Diascia (twinspur)	Salvia leucantha (Mexican bush sage)
Duranta (golden dewdrop)	Scaevola (fan flower)
Echeveria and other succulents, such as	Solenostemon 'Sedona' (coleus)
Aeonium, Agave	Stipa tenuissima (Mexican feather grass)
Eucomis comosa (pineapple lily)	Strobilanthes dyeriana (Persian shield)
Euphorbia cotinifolia (Caribbean cop-	Tradescantia (wandering Jew)
per plant)	Tradescantia pallida (purple heart vine)
Gaura lindheimeri (butterfly gaura)	Verbena bonariensis (Brazilian verbena)
Hedera helix 'Glacier'	Verbena 'Homestead Purple'
Helichrysum petiolare 'Limelight' (lico-	
rice vine)	
Heliotropium	

Table 1. Tender perennials plant list.